GUILFORD FOUNDATION

2017 Annual Report



Live here. Give here.

The mission of the Guilford Foundation is to connect people who care to the causes that matter to them to enrich the quality of life in Guilford; now and for generations to come.

The Guilford Foundation was established in 1975 as a public foundation to enrich the quality of life in Guilford, forever. We fulfill our mission by building and maintaining a charitable endowment and using a portion of the annual income to address the needs of the Guilford community.

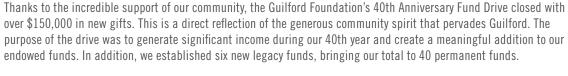


A letter from the Board Chair and Executive Director



Thanks to you, our dedicated supporters, the Guilford Foundation closed 2016 with another year of strong growth and meaningful impact.

We invested just under \$100,000 into the community through leadership initiatives, grants (36 awards ranging from \$250 to \$5,000), and scholarships and prizes to 13 Guilford High School graduating seniors. That compares with \$79,000 in the fiscal year ended January 2016 and \$90,000 in fiscal 2015.





We completed a yearlong professional development program—the Shoreline Nonprofit Workshop Series—for non-profit organizations serving the Guilford community through a partnership with the Branford Community Foundation, the Shoreline Chamber of Commerce's Nonprofit Council, and the Guilford Savings Bank. The program included eight two-hour training sessions (four held in Guilford, four held in Branford), and each session averaged 42 people representing 26 organizations.

We moved forward to address Guilford's affordable housing gap. Outcomes included reinvigorating Guilford Interfaith Housing to serve as a local, independent advocate; supporting the Town of Guilford's application to the State of Connecticut Department and implementation of a grant to identify and analyze potential land parcels that can support and identify multifamily housing; and committed over \$30,000 in grants to support local organizations to address the issue.

These achievements are only made possible thanks to the work of our volunteer Board of Directors, our volunteer Corporators / Ambassadors, and—importantly—the support of the community. Your commitment to Guilford and to our mission of ensuring that resources exist to support our community forever is what makes this possible. Thank you for standing with us every step of the way.

\$99,747

Most sincerely,

James Mancini, Board Chair & Liza Janssen Petra. Executive Director





2016 Board of Directors, Ambassadors/Corporators, and Youth Advisory Group

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Elaine Lynders

Brendan O'Callahan

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2016-2017 Youth Advisory Group

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Josh Stern, Co Chair

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Julia Ellman

Ally Fannon

Teddi Stanley

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Andre Kish

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Conrade Poole

Katie Spinner

Teddi Stanley



Summary Statements

The Guilford Foundation grew to a record \$2.48 million in assets in the fiscal year ended January 31, 2017, helped by continued strong donations and a sharp turnaround in investment income. Contributions totaled \$365,179, less than fiscal 2015-16 when the 40th Anniversary Fund drive gifts boosted giving to \$438,000, but more than double 2015's \$148,000. Income from the Foundation's permanent investment fund rose to \$249,000, providing substantial assistance to grants in the community, which totaled \$99,747, up 26% from 2015. The Foundation also kept operating expenses in line despite the increase in income.

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(As of January 31st, 2016 and 2017)		
	FY Ending Jan 2017	FY Ending Jan 2016
ASSETS	(Unaudited)	
Cash and cash equivalents	\$91,107	\$24,821
Short term investments	\$2,389,648	\$2,024,070
Fixed Assets	\$180	\$180
TOTAL ASSETS	\$2,480,935	\$2,049,071
LIABILITIES AND NET ASSETS		
Current liabilities	\$0	\$0
Foundation net assets	\$2,480,935	\$2,049,071
TOTAL LIABILITIES & NET ASSETS	\$2,480,935	\$2,049,071
REVENUE, GAINS & SUPPORT		
Contributions	\$365,179	\$438,072
Investment income	\$249,186	(\$45,007)
Other income	\$2,576	\$21,824
TOTAL REVENUE, GAINS & SUPPORT	\$616,940	\$414,889
EXPENSES		
Grants awarded & program expenses	\$99,747	\$78,861
Operating expense	\$85,328	\$85,666
TOTAL EXPENSES	\$185,075	\$164,527
CHANGE IN NET ASSETS	\$431,865	\$250,362
NET ASSETS, BEGINNING OF YEAR	\$2,049,071	\$1,798,709
NET ASSETS, END OF YEAR	\$2,480,936	\$2,049,071

Our Finance Committee works with the professionals at the Community Foundation for Greater New Haven to preserve and grow our endowment. TGF's individual funds are pooled together and invested in a diversified portfolio. Individual legacy fund growth is recorded by percentage and used for grant making purposes.





GRANT HIGHLIGHT

Environmental Support

In the wide world of Audubon Society chapters, competition for grant money can be as fierce as nesting fledglings fighting for food. That's why the Menunkatuck Audubon Society is thrilled with two TGF grants awarded in 2016, given from funds geared to Guilford's great outdoors.

"There's the National Audubon Society, there are all the state chapters, and we're just a little, tiny chapter among all of them," says Lorrie Shaw, society treasurer. "So when we found out about the opportunity to apply for a grant through TGF, it was just great."

A TGF legacy fund founder, Michael Bracken, first alerted society members to the opportunity. The timing couldn't have been better.

"We were in the middle of an Osprey platform build -- we've been rebuilding them for about three years now," Lorrie recounts. "The first one we rebuilt went down in the town marina area, and the Dock Master asked if we could help. It wasn't our platform; but the bird had laid eggs, so we went and fixed it. Well, of course, if you build it, they will come! People found out we were fixing platforms around Guilford."

The only thing the society lacked was money for materials. Telling Lorrie he felt "...this is a great Guilford project," Michael suggested trying for a TGF grant.

"It was so nice to work with Liza," says Lorrie of TGF Executive Director Liza Petra. "She helped us with filling the grant out and made it so easy."

The society received \$1,200 for Osprey platform repair and replacement costs, split between TGF's Michael B. & Maryann Bracken Family Fund and the Helen E. Downing Outdoor Education Fund. Thanks to Menunkatuck Audubon Society president (and Lorrie's husband) Terry Shaw, the award went even further.

"We're also pretty good at parlaying our funds," says Lorrie. "My husband has some great contacts, and doesn't mind asking for donations. We expected to replace three platforms for about \$400 each, but we were able to replace four platforms."

Next, the society turned to TGF for "Tern Cams" on Faulkner's Island, to keep tabs on protected Roseate Terns summering at the U.S. Fish & Wildlife refuge. While human visitors are restricted, locals love viewing Faulkner's iconic lighthouse, visible from Guilford Harbor.

"We were thinking about cameras for a while," says Lorrie. "We knew they were pretty expensive. We ran it by TGF, and they were very supportive."

TGF's Effie Good Fund provided \$4,550 to buy two solar powered, state-of-the-art high depth cameras. The first, installed by early 2017, was up and running in time to catch wintering Harbor Seals, to the delight of viewers following the live stream at the society's website. In May 2017, the second island camera was activated.

"It was the right moment in time to have TGF fund this," says Lorrie. "We're a small chapter; we could have never afforded it. The spectacular thing is that Faulkner's Island is a Guilford island. It's such a nice fit for the community to have the cameras there."





The Legacy of the Guilford Institute

Under the auspices of TGF, the Guilford Institute Fund has transformed a slowing philanthropic effort into an invigorated support source for exceptional Guilford High School (GHS) programs and projects.

In 2014, Tom Pinchbeck invited trustees of the lagging Guilford Institute to consider joining TGF's impressive fold of legacy funds. As TGF president, Tom recognized the ease and effectiveness with which TGF legacy funds operate. As the son of a Guilford Institute trustee, Tom wanted to help the trustees more impactfully execute their mission.

"It was a really nice fit. I think all the trustees at the Guilford Institute were excited to see this legacy move forward."

First, a bit of history. Established by Sarah Griffing in 1885 as a private school, the Guilford Institute became the town's high school in 1886. When Guilford's new high school (now Elisabeth Adams Middle School) arrived in 1936, the Guilford Institute ceased to operate — but its educational mission lived on.

"When the woman who owned it died, she gave the money in a trust," Tom explains. "The trustees were instructed to oversee the proceeds, which on an annual basis were to be given back to the high school for special programs."

Over time, less program requests were fielded. By 2014, "...it was phasing out," Tom says. "My dad was still involved; and we both felt it would make a lot of sense to have TGF take this over. TGF was very active, and actively investing funds. The Guilford Institute had a decent amount of money; but wasn't very active anymore. We felt it could be a perfect mesh."

Once the transfer was complete, the Guilford Institute Fund became one of six new TGF legacy funds established in 2016.

"It was a really nice fit. I think all the trustees at the Guilford Institute were excited to see this legacy move forward," says Tom.

Tom credits TGF Executive Director Liza Petra with engaging TGF's Youth Advisory Board (YAG) to support grant implementation.

"Having them involved on the high school level has been great. There's a lot of new blood," says Tom.

YAG co-chairs Josh Stern (GHS 2017) and Brendan O'Callahan (GHS 2018) helped encourage GHS community members to apply for the first round of grants.

"We spent a lot of time talking to individual teachers and organizations to help them learn about it this year and apply," says Josh.

In May 2017, YAG successfully shepherded three grant requests to TGF's board. The largest award, over \$1800, delivers a plasma cutter to GHS Technology and Engineering students.

"It's a machine that teaches real-world skills that can be applied in manufacturing. It's going to give students really great job experience," says Josh.

Additional 2017 awards will underwrite GHS Unity Club diversity awareness efforts and fund GHS Knitting Club materials for community basic needs projects.

"I think this fund is really great," says Brendan. "The sole purpose is to fund certain projects by students and teachers that don't fall into the regular school budget. I think once teachers and students start to see the money being given, they'll get excited about it, and even more will try for it next year."

Grant Awards by Fund

A full listing of grant awards are compiled according to which legacy fund was used.

Elisabeth C. Adams Fund

Supports projects that provide Guilford youth with a set of positive values to prepare them for successful integration into adult society.

- \$50 to Camp Hazen for financial assistance for Guilford campers.
- \$3,300 to Clifford Beers Guidance Clinic for case management services for Guilford families.
- \$250 to the Guilford Art Center for workshops at a farmers' market.
- \$698 to the Guilford Free Library to purchase diverse educational resources.
- \$500 to Guilford High School Unity Club for a school-wide anti-bullying rally.
- \$500 to Guilford Keeping Society to support a Colonial Life Camp.
- \$1,250 to Guilford Social Services for a back-to-school backpack program for low income families.
- \$750 to Developmental Assets for Youth (a program of Guilford Youth & Family Services) to support drug and alcohol abuse prevention.
- \$1,600 to the Muscular Dystrophy Association for a youth summer camp.
- \$750 to Shoreline Arts Alliance to support accessibility for the 2016 Camp Rising Stars Theatre Experience.
- \$400 to the MILLA Project to support a program for youth entrepreneurs.
- \$1,000 to the Women & Family Life Center to support a life skills program.

Michael B. and Maryann Bracken Family Fund

Protects the Guilford Shoreline, where "salt water touches the shore."

• \$900 to the Menunkatuck Audubon Society to repair local osprey platforms.

Campaigne-Kestner Architects Fund

New fund. No grants were made in FY2016-17.

Helen E. Downing Outdoor Education Fund

Promotes an appreciation and understanding of the natural environment among Guilford school children.

- \$1,500 to A Place Called Hope for a new red tailed hawk aviary.
- \$300 to the Menunkatuck Audubon Society to repair local osprey platforms.

Corky Fisher Educational Fund

Supports projects that provide Guilford youth with a set of positive values to prepare them for successful integration into adult society.

- \$950 to Camp Hazen for financial assistance for Guilford campers.
- \$350 to Kids HUGS for a process-painting workshop for children with an ill parent.

General / Trustees Fund

An unrestricted fund to respond to needs in the Guilford community.

- \$4,000 to support a Shoreline Nonprofit Workshop Series in partnership with the Branford Community Foundation.
- \$1,100 to the MILLA Project to support a program for youth entrepreneurs.

Thomas M. Ginz Fund for Children

Supports programs and projects that provide Guilford's children with joy, support and inspiration.

 \$2,150 to Kids HUGS for a process-painting workshop for children with an ill parent.



Effie Good Fund

An unrestricted fund to respond to needs in the Guilford community.

- \$1,850 to A Place Called Hope for a new red tailed hawk aviary.
- \$1,250 to the Community Dining Room to support their take-out meals program.
- \$2,500 to Connecticut Special Olympics for new team uniforms.
- \$4,188.08 to the Dudley Farm Foundation for a historic "crazy quilt" restoration project.
- \$1,000 to Guilford Interfaith Housing for Strategic Planning.
- \$5,000 to Lifelinx for predevelopment costs for affordable housing units.
- \$4,550 to the Menunkatuck Audubon Society for the purchase and installation for a live stream camera on Faulkner's Island to observe the tern and other wildlife populations.
- \$3,049 to the Red Cross of Connecticut to install smoke alarms for local seniors.
- \$2,800 to the SARAH Foundation for recreation programs.
- \$4,000 to the Shoreline Greenway Trail to paint safety markings for cyclists.
- \$1000 to the MILLA Project to support a program for youth entrepreneurs.

Guilford Savings Bank Charitable Fund

A field of interest fund to support scholarships, TGF operations, and n eeds in Guilford including supporting low-to-moderate income families.

- \$1,700 to the Community Dining Room to support their take-out meals program.
- \$1,700 to the Guilford Foundation to support operations.
- \$1,700 to Clifford Beers Guidance Clinic for case management services for Guilford families.

Guilford Interact Club Youth Advisory Group Grants

An initiative funded equally through fundraising efforts of the YAG students and matching support from TGF.

- \$500 to Guilford Keeping Society to support a Colonial Life Camp.
- \$697 to the Guilford Free Library to purchase diverse educational resources.
- \$1,000 to the Women & Family Life Center to support a life skills program.
- \$750 to Shoreline Arts Alliance to support accessibility for the 2016 Camp Rising Stars Theatre Experience.
- \$750 to Developmental Assets for Youth (a program of Guilford Youth & Family Services) to support drug and alcohol abuse prevention.
- \$190 to the Guilford Art Center for workshops at a farmers' market.
- \$1,250 to Guilford Social Services for a back-to-school backpack program for low-income families.

Guilford Interfaith Housing Fund

Supports housing needs for Guilford residents.

\$1,500 to Guilford Interfaith Housing for strategic planning.

Jaeger Family Fund

New fund. No grants were made in FY2016-17.

David W. Knapp Fund

New fund. No grants were made in FY2016-17.

Eleanor Little Fund

An unrestricted fund to respond to needs in the Guilford community.

• \$1,550 to the Guilford Art Center to support community programs as part of its 50th Anniversary celebrations.

Mancini Family Fund

New fund. No grants were made in FY2016-17.

Virgil & Elizabeth McDaniel Fund

Supports the general fund and reserves income for future growth.

• \$2,050 to the Community Dining Room to support their take-out meals program.

Stanley H. Page Fund

Supports the general fund of the Guilford Foundation.

• \$1,650 to A Place Called Hope for a new red tailed hawk aviary.

Elizabeth Stevens Tree Fund

Supports the care of the trees around the Green and the Guilford Green.

• \$800 to the Guilford Garden Club for tree installation.

Elizabeth M. "Lizzie" Schwanfelder Scholarship Fund

Established by the Guilford High School Class of '93 to support scholarships for Guilford High School college bound students.

• \$2,000 for Mark Sejourne (Brown Universtity)

Donor Advised Funds

Guilford Bell Curve Charitable Fund

No grants were made in FY2016-17.

Jared Eliot Fund

New fund. No grants were made in FY2016-17.

Gustave & Carol L. Sirot Fund

No grants were made in FY2016-17.

Designated Funds Awards

Jane H. Berger Fund

\$500 to the Guilford Preservation Alliance

Catardi Family "Loaves and Fishes" Fund

\$300 each to the Guilford Food Bank and Saint George Food Pantry

Guilford Art Center Endowment Fund

New fund. No grants were made in FY2016-17.

Guilford Interfaith Volunteers Endowment Fund

• \$550 to the Guilford Interfaith Volunteers

Norma and Arthur Hall Fund

• \$275 each to the Guilford Foundation and the Visiting Nurse Association

Liz Jones Fund for Art

• \$3,000 to the Guilford Free Library

Bill & Kate Lee Family Fund to Support the Guilford Community Fund

• \$1,500 to the Guilford Community Fund

Lou & Susan Weady Fund

• \$1,550 to the Guilford Agricultural Society

Saint George Knights of Columbus Fund for Children in Need

Supports Guilford Social Services.

• \$650 to Guilford Social Services

Women & Family Life Center Endowment Fund

• \$600 to Women & Family Life Center

2016 Scholarship Awards

Elisabeth C. Adams Fund

Supports projects that provide Guilford youth with a set of positive values to prepare them for successful integration into adult society.

- \$500 for Kathryn Burke (Vassar College)
- \$500 for Samuel Fogerty (Union College)

Carl A. Balestracci, Jr. Humanitarian Fund

Supports veterans, children and families with special needs, local commemorative endeavors and scholarships in government, public policy, Foreign Service, social studies or special education.

- \$500 for Anna Buchanan (McGill University)
- \$500 for Daniel McCloskey (University of Connecticut)

Al and Gene Bishop Fund for Vocational & Industrial Arts

Supports students and programs in vocational and industrial arts.

• \$2,150 for Matthew Moroso (University of New Haven)

Stuart D. Burt Fund

Supports work-study mentoring of high school students by local businesses; provides scholarships for higher education in business and technical trades.

• \$2,150 for Meredith Shank (Florida State University)

Guilford Institute Fund

Provides two merit awards for Guilford High School students.

• \$100 each for the Elizabeth Leete Award and the Helen Bergstresser Award



Stephen A. Looney Fund

Supports two soccer scholarships for Guilford High School college-bound freshmen.

- \$625 for Christopher Barber (Bucknell University)
- \$625 for Madisen Panagoulias (University of Delaware)

Jake Penman Memorial Fund

Supports a scholarship for a Guilford High School college-bound freshmen.

• \$1,000 for Samantha Shank (Boston University)

Ralph Schipani Memorial Fund

Supports two scholarships (one each for softball and baseball) for Guilford High School college-bound freshmen.

- \$750 for Ashley Ignatowski (Simmons College)
- \$750 for Tyler Rogers (Southern Connecticut State University)

Competitive grants are awarded to qualified nonprofit and government agencies serving the town of Guilford. Grant applications are accepted and reviewed quarterly. For more information and the application form, go to our website: www.guilfordfoundation.org

Donors

We extend our deepest gratitude to the following individuals, businesses and foundations who made financial contributions to the Guilford Foundation from February 1, 2016 to January 31, 2017.

\$10,000 and up

Anonymous
Jan Walzer & David Etzel
Guilford Savings Bank
Pat & Bob Jaeger
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Trustees of the Guilford Institute

\$5,000 to \$9,999

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We worked carefully to ensure the completeness and accuracy of this list. We apologize for any mistakes, and ask that you contact Liza Janssen Petra at lizapetra@gmail.com or (203) 640-4049 to correct any inconsistencies.

How To Give

Create a personal legacy in Guilford by **establishing a named fund**, for yourself, your family, or a loved one. The minimum amount required to establish a fund is \$10,000. To help reach your philanthropic goals, we offer an "Acorn Fund" option, which allows interested donors 5 years to reach the \$10,000 minimum.

If you are not ready to create a charitable fund but want to contribute to our efforts to enrich the quality of life in Guilford, **provide a direct donation of any amount at any time** to one of our existing charitable funds.

Finally, **consider a gift to our operating fund**, which allows us to maintain our visibility in the community; provide leadership around community issues; raise new dollars to invest back into the organizations that serve Guilford; and provide excellent stewardship for our existing funds.

Gifts can be accepts from cash, stock or other assets; bequests; or planning a future gift through your IRA or insurance policy.

Live here. Give here.



Live here. Give here.

