GUILFORD FOUNDATION

2012 Annual Report



Letter from John J. Crawford & Liza Janssen Petra

It's been an exciting year for the Guilford Foundation. In 2011, the Board of Directors made a strategic decision to make a significant investment in the operations of the Guilford Foundation through the hiring of its first Executive Director.

Making the leap from a fully volunteer-driven organization to one with a professional staff was driven by the potential for the Guilford Foundation to increase its impact on the philanthropic landscape of our community. Guilford is a relatively wealthy town (the median household income in 2009 was reported to be \$95,499); however, we are not immune from basic human and social challenges, including alcohol and drug concerns; housing, food and emergency assistance needs; domestic violence; and mental health issues, among others. In addition, our community cares deeply about protecting our natural resources, including the shoreline, lakes, and open spaces, and is also committed to ensuring that Guilford maintains a strong arts and culture presence.

Hiring a part time professional staff person enabled the Guilford Foundation to build upon its current work to begin to expand its reach. To that end, over the past 12 months, the Foundation:

- Met with local nonprofit organizations to understand ways that the Foundation can better work with and support their critical services to the community.
- Named a board of 25 Corporators, made up of local leaders, business people, philanthropists, and former Board members to increase the Foundation's influence.
- Launched a collaborative effort with the Branford Community Foundation and the Madison Foundation to address common issues and leverage resources among our similar organizations.
- Launched a joint grant making process with the Guilford Fund for Education that has resulted in new grants as well as new ideas for the future.
- Received a consulting project award from Yale School of Management that will result in a needs assessment for Guilford to help the Foundation target its philanthropy.
- Established new tools for philanthropy, including a "Build a Fund/ Acorn Fund" option, a donor advised fund option, and an incentive program for new donors.
- Secured its first Donor Advised Fund the Gustave & Carol L. Sirot Fund

These operational advances work towards our goal to position the Foundation as the hub of Guilford's philanthropy. Our mission is to connect people who care with the causes that matter to them-to mobilize philanthropy-to make sure that organizations have the resources they need to make a difference in the lives of people who live, work and play here. To that end, in the past year the Guilford Foundation awarded 25 grants to organizations serving Guilford, provided 9 scholarship awards to graduating seniors from Guilford High School, and ratified the first 5 grant awards recommended from the Guilford Foundation's Youth Advisory Group.

It's been a big year, but it's only the beginning. We are grateful for the hard work of our Board and Corporators, for the dedication of our donors, and for the support within the community for our efforts. Thank you for believing in our work, and for your ongoing commitment

Sincerely,

John J. Crawford, Board President & Liza Janssen Petra, Executive Director



The mission of the Guilford Foundation is to connect people who care to the causes that matter to them to enrich the quality of life in Guilford; now and for generations to come.

The Guilford Foundation was established in 1975 as a public foundation to enrich the guality of life in Guilford, forever. We fulfill our mission by building and maintaining a charitable endowment and making prudent grants that serve to address the needs of the Guilford community. Our goal is to make philanthropy easy and effective. We accomplish this by enabling donors to contribute to the projects and efforts in our community that they care about the most. Our vision is to mobilize philanthropy in Guilford.

The Guilford Foundation Summary Statements

ASSETS			
Cash and	ash equivale	ents	
Short term	investments		
TOTAL A	SSETS		
LIABILIT	ies and n	ET ASSETS	
Current lia	bilities		
Foundation	net assets		
TOTAL L	ABILITIES	& NET ASSET	ſS
REVENU	E, GAINS a	& SUPPORT	
Contributio	ns		
Investmen	income		
Other inco	ne		
TOTAL R	evenue, (Gains & Supf	PORT
EXPENS	ES		
Grants awa	arded & prog	ram expenses	
Operating	expense		
TOTAL E	XPENSES		
CHANGE	IN NET AS	SSETS	
NET ASS	ETS, BEGI	NNING OF YE	AR
	ETS, END		

Mission & Vision

Summary Statements of Financial Position (As of January 31st, 2012 and 2011)		
FY Ending	FY Ending	
Jan 2012	Jan 2011	
(Unaudited)		
\$68,148	\$119,926	
\$1,205,466	\$1,241,257	
\$1,273,614	\$1,361,183	
\$860	\$3,073	
\$1,272,754	\$1,358,110	
\$1,273,614	\$1,361,183	
\$95,632	\$66,190	
\$16,777	\$148,558	
\$1,108	\$7,830	
\$113,517	\$222,578	
\$57,215	\$40,348	
\$83,509	\$33,865	
\$140,724	\$74,213	
(\$27,207)	\$148,365	
\$1,358,110	\$1,209,745	
\$1,330,903	\$1,358,110	

GUILFORD FOUNDATION



Grant Highlight

Did you know that the US Department of Health and Human Services (HHS) considers Connecticut a high intensity drug trafficking region due to our location between Boston and New York City? Further cause for alarm: HHS reported in 2009 that Connecticut has the highest rates of addiction of all New England, and our rate of relapse is higher than the national average. Substance abuse can be a hidden problem that people take great lengths to cover up, but it exists right here in our community. Fortunately, a local organization is here to help.

Lifelinx Corporation is a transitional "sober house" in Guilford that provides housing and wrap-around services for individuals leaving in-patient treatment centers to transition back into society. Lifelinx, a non-profit organization, uses a non-traditional model to serve its clients: it is peer driven and peer directed, meaning that many staff and volunteers

are recovering addicts themselves (incidentally, helping others can be a powerful inspiration for maintaining one's own recovery). The program provides highly intensive supportive services, including transportation, resource and referral, advocacy, education, volunteer opportunities, and other specialized services to help clients make a smoother transition from treatment into the supportive living environment.

In December 2011, the Guilford Foundation provided a grant to Lifelinx to provide, for the first time, a clinically inspired bi-monthly support group for residents of the sober house. The hour-long groups will occur twice each month and will be led by qualified counselors with expertise in issues relating to substance abuse. The Foundation was pleased to support this new service at Lifelinx that promotes long-term recovery for this unique sober residential community. For more information, go to lifelinx.org.



Fund Spotlight

In April 2011, Dr. Steve Downing, a retired physician, approached the Guilford Foundation to establish a fund in his wife's honor.

Helen Downing was a dynamic educator who found creative ways to combine her love of teaching with her passion for the outdoors. Among other accomplishments, she created and served as the first chair of the Outdoor Education Department of the Guilford school system—a department that, due to budget constraints, was later abolished. She was also a dedicated volunteer, serving for many years as a docent at Yale's Peabody Museum and continuing to teach as a volunteer in both the Guilford and the New Haven school systems. In addition, she was active in the Guilford Land Trust, the Westwoods Trail Committee, and, importantly, served on the Guilford Foundation's Board of Directors.

After Helen's passing on October 22, 2009, Dr. Downing sought to find a way to honor his wife's work and life. His journey brought him to the Guilford Foundation and to the establishment of the Helen E. Downing Outdoor Education Fund, whose purpose is to enable Guilford students to learn about and come to better appreciate the great world all around. The fund, a permanent endowment, honors his wife's life in a wonderful and unique way. Through his generous gift. Dr. Downing has ensured that Helen's dual passions for teaching and the outdoors will live on for generations-he has established her legacy.

The first grant awarded from the Helen E. Downing Outdoor Education Fund was awarded in December 2012 to Guilford High School and was a collaborative grant making process with the Guilford Fund for Education. The grant will bring a traveling science class from Mystic Aquarium that will teach 200 Guilford High School students about endangered ecosystems, which perfectly matches Dr. Downing's intent for this fund and Helen's passion for outdoor education.



Grant Awards by Fund

Elisabeth C. Adams Fund – Supports projects that provide Guilford youth with a set of positive values to prepare them for successful integration into adult societv.

• \$3,000 to SARAH, Inc. to purchase two additional recycle collection bins now located at the Guilford Town Dock and near the basketball courts at the Guilford Public Safety Complex, for SARAH Recycles, a work opportunity for clients. Guilford Interact Club Youth Advisory Group Grants

(funded equally through Adams Fund and separate fundraising efforts)

- \$2,000 to Women & Family Life Center to start a new mentorship program for boys
- \$1,500 to Guilford Parks & Recreation for two new kayaks at Lake Quonnipaug
- \$1,000 to Guilford Social Services to supply needy families with Back-to-School supplies.
- \$1,000 to Guilford Parks & Recreation for the Fourth of July Fireworks
- \$1,000 to Warm the Children to purchase winter clothing for those Guilford families in need

Helen E. Downing Outdoor Education Fund

- to promote an appreciation and understanding of the natural environment among Guilford school children.

• Through a joint grant with the Guilford Fund for Education, \$440 for a traveling science class that will teach 200 Guilford High School students about endangered ecosystems.

Effie Good Fund – *an unrestricted fund to respond* to needs in the Guilford community.

- \$3,785 to Pilgrim Fellowship for tools and safety equipment, as well as scholarship funds, for their annual mission trip
- \$2.500 to Guilford Youth & Family Services for "Guilford's Got Talent," an event to showcase youth talent
- \$1.897 to Guilford Interfaith Ministries to invest in computer technology for the purposes of increasing effectiveness and efficiency in their Food Bank, Friendly Visiting, and Charlie's Closet programs.
- \$4,800 to Lifelinx Corporation for new, bi-monthly recovery management support groups for residents of Moose Manor, a transitional supportive sober house in Guilford.
- \$2,375 to New Haven Symphony Orchestra for 6 Musician Preparatory Visits (90 minute blocks) to Guilford schools and a Mozart Guitar Hero Program at the Guilford Library.

- of the Guilford Foundation Paula Schiller

- of Guilford project
- Green

respond to needs in the Guilford community.

- of Guilford project
 - sites

important sites.

Trustees Fund – an unrestricted fund to respond to needs in the Guilford community.

• \$2,500 to the Cove Center for Grieving Children to support a 22-week peer support group for grieving children and their families at their Guilford Family

Site

Designated Funds Awards

- Jane H. Berger Fund

Norma and Arthur Hall Fund

Liz Jones Fund for Art

Lou & Susan Weady Fund



• \$500 to Shoreline Institute of Lifelong Learning (SILL) as a memorial gift for former Board member

• \$1,800 to the Len Hubbard Garden to provide infrastructure support for community gardening and fresh produce for the Guilford Food Bank

Elizabeth Stevens Tree Fund – supports the care of the trees around the Green and the Guilford Green • \$150 to the Guilford Garden Club for the Greening

• \$500 to the Girl Scouts of Connecticut to support the purchase of 10 recycling bins for the Guilford

Eleanor Little Fund – *an unrestricted fund to*

• \$250 to the Guilford Garden Club for the Greening

• \$380 to the Guilford Preservation Alliance for costs relating the creation of a walking map/guide of Guilford's historically and architecturally important

Virgil & Elizabeth McDaniel Fund – supports the general fund and reserves income for future growth. • \$1.620 to the Guilford Preservation Alliance for costs relating the creation of a walking map/ guide of Guilford's historically and architecturally

• \$5,000 to the Women & Family Life Center for domestic violence support services.

\$413 to the Guilford Preservation Alliance

• \$214.50 to the Visiting Nurse Association • \$214.50 to the Guilford Foundation general fund

• \$2,402 to the Guilford Free Library

\$2.036 to the Guilford Agricultural Society

2011-12 Scholarship Awards

Elisabeth C. Adams Fund – Supports projects that provide Guilford vouth with a set of positive values to prepare them for successful integration into adult societv.

• Dara Davis (Vassar College) and Eric M. Veitch (University of Maine)

Stephen A. Looney Fund – Supports two soccer scholarships for Guilford High School college-bound freshmen

• Erica DePalma (Fordham University) and Jake X. Slade (University of Colorado, Boulder)

Carl A. Balestracci, Jr. Humanitarian Fund - supports veterans, children and families with special needs, local commemorative endeavors and scholarships in government, public policy, foreign service, social studies or special education

• Nina Haddad (University of Massachusetts, Amherst) and William G. Greco (Georgetown University)

Stuart D. Burt Fund – Supports work-study mentoring of high school students by local businesses; provides scholarships for higher education in business and technical trades

• Austin Braumann (Bryant University)

Elizabeth M. "Lizzie" Schwanfelder **Scholarship Fund** – *Established by the Guilford* High School Class of '93 to support scholarships for Guilford High School college bound students

• Jessica E. Penman (University of Delaware)

Al and Gene Bishop Fund for Vocational & **Industrial Arts** – supports students and programs in vocational and industrial arts

• Patrick Conrad (University of Maine)





GUILFORD FOUNDATION

• Donors •

We extend our deepest gratitude to the following individuals, businesses and foundations who made financial contributions to the Guilford Foundation from February 1, 2011 to January 31, 2012.

\$5,000 AND UP Stephen Downing **Guilford Savings Bank** Carol Sirot

\$2,500 TO \$4,999 Matthew Robison Jan Sola Walzer & David Etzel

\$1,000 TO \$2,499

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Up то \$99

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We worked carefully to ensure the completeness and accuracy of this list. We apologize for any mistakes, and ask that you contact Liza Janssen Petra at lizapetra@gmail.com or (203) 745-9930 to correct any inconsistencies.



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GUILFORD FOUNDATION



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